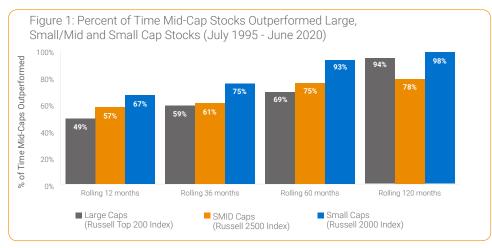
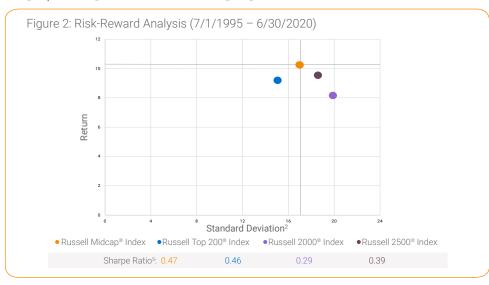
Mid-cap stocks have outperformed both large caps, small/mid caps (SMID) and small caps for the last 25 years¹. They have provided long-term performance, with higher risk-adjusted returns and exposure to a wide range of market capitalizations that can't be easily replicated with combinations of other caps.

MID CAP PERFORMANCE



- Over all rolling 10-year periods for the past 25 years, mid-cap stocks outperformed small-cap stocks 98 percent of the time, SMID stocks 78 percent of the time and large-cap stocks 94 percent of the time.
- Mid-cap stocks also outperformed small, SMID and large-cap stocks over the majority of all rolling one, three- and five-year periods.

RISK/RETURN ADVANTAGES



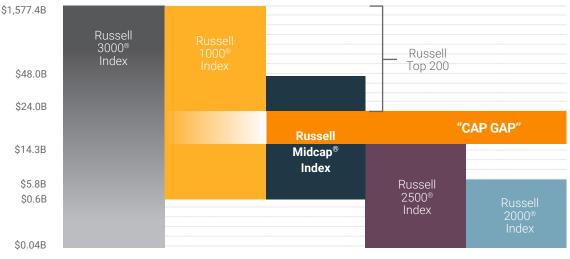
- Investors are often told they need to assume the added risk of investing in small caps to get additional returns; however, this is not always the case. Mid-cap stocks have outperformed small-cap and SMID stocks with lower volatility. Mid-caps offer higher potential returns than large-cap stocks with only slightly higher volatility.
- The risk-adjusted returns of midcap stocks can be seen in the Sharpe ratios in Figure 2.

KEY TAKEAWAYS

- Despite investors' affinity for high-flying small-cap stocks and blue-chip large-cap stocks, mid-cap stocks have provided more favorable risk/return characteristics than their larger and smaller equity peers over time.
- Mid-cap companies tend to be more financially stable than their small-cap counterparts since they have generally moved beyond the volatile start-up phase. As they mature, these firms may become as stable as larger-cap companies.
- The growth potential of mid-cap stocks, coupled with increased stability relative to small caps, helps to explain historic outperformance. However, there is also evidence that mid-cap firms are less covered by analysts and under-owned³ by investors. Investors could be best served by exploring whether mid-cap stocks have a place in their portfolio.

Not FDIC Insured May Lose Value No Bank Guarantee

MISSING MID CAPS*



*As of 6/30/2020; latest available data

Mid caps are an under-owned³ asset class, despite the benefits. Many investors believe they have the mid-cap space covered by way of an allocation to the larger and small-/mid-cap indices; however, there is a significant gap where returns may be hiding.

Roughly half⁴ of the market capitalization of the Russell Midcap[®] Index may not receive adequate exposure in a client's portfolio³. This "missing piece" is the exact market cap previously described as offering compelling risk/reward characteristics over time.

Index (as of 6/30/2020)	Low end (billion)	High end (billion)	Wtd. Avg. (billion)
Russell Top 200®	\$24.0B	\$1,577.4B	\$460.9B
Russell 1000®	\$0.6B	\$1,577.4B	\$348.4B
Russell Midcap®	\$0.6B	\$48.0B	\$15.6B
Russell 2500®	\$0.04B	\$14.3B	\$4.7B
Russell 2000®	\$0.04B	\$5.8B	\$2.1B

Investing in mid-sized companies is based on the premise that relatively smaller companies will increase their earnings and grow into larger, more valuable companies. Historically, mid-cap stocks have experienced greater volatility than other equity asset classes, and they may be less liquid than larger cap stocks. Thus, relative to larger, more liquid stocks, investing in mid-cap stocks involves potentially greater volatility and risk. In addition, mid-cap stocks have experienced greater volatility than other classes of securities. Mid-cap stocks can also be less liquid than those of large companies, and illiquidity increases the potential for volatility. As with all equity investing, there is the risk that a company will not achieve its expected earnings results, or that an unexpected change in the market or within the company will occur, both of which may adversely affect investment results. The biggest risk of equity investing is that returns can fluctuate and investors can lose money.

Past performance does not guarantee or indicate future results. The information presented is for illustrative purposes only and should not be used as the sole basis for an investment decision.

'As represented by the Russell Top 200° Index, the Russell 2500° Index and the Russell 2000° Index.

²Risk is measured by standard deviation. Standard deviation measures the risk or volatility of an investment's return over a particular time period; the greater the number, the greater the risk.

³Only \$799 billion of the roughly \$7.3 trillion in total assets invested in U.S. open-ended equity mutual funds - roughly 11 percent (as of 6/30/2020) - were in the mid-cap space, according to Morningstar.

"As of 6/30/2020, according to Russell data as presented by the Factset Portfolio Analytics, the market capitalization of the Russell Midcap® Index was \$8.172 trillion. The top 200 largest companies of the Russell Midcap® Index had a market capitalization of \$4.132 trillion, making up 50.57 percent or over half of the Russell Midcap® Index.

5Sharpe ratio: a measure that indicates the average return minus the risk-free return divided by the standard deviation of return on an investment.

It is not possible to invest in an index

The Russell 2500® Index measures the performance of the smallest 2,500 companies covered in the Russell 3000® index, which represents approximately 19 percent of the total market capitalization of the Russell 3000® Index.

The Russell 2000® Index measures the performance of the 2,000 smallest companies in the Russell 3000® Index, which represents approximately 8 percent of the total market capitalization of the Russell 3000® Index.

The Russell Midcap Index measures the performance of the mid-cap segment of the U.S. equity universe. The Russell Midcap is a subset of the Russell 1000® Index. It includes approximately 800 of the smallest securities based on a combination of their market cap and current index membership. The Russell Midcap represents approximately 31% of the total market capitalization of the Russell 1000 companies.

The Russell 1000® Index measures the performance of the 1,000 largest companies in the Russell 3000® Index, which represents approximately 92 percent of the total market capitalization of the Russell 3000® Index.

The Russell Top 200® Index measures the performance of the 200 largest companies in the Russell 3000® Index, which represents approximately 63% of the total market capitalization of the Russell 3000® Index.

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